

Africa's Preferred Provider of Innovative
Machinery and Strategic Systems



EXCLUSIVE INSIGHT

Processing Systems, Concept Development
Import & Export
Pre/Post Maintenance & Parts Supplier

B·M·P·E



Food Processing Systems



YOUR BUSINESS IS OUR PRIORITY



INTRODUCTION



About Us

Butcher and Meat Processing Equipment (B.M.P.E) was founded in 1990, by Olaf Blömker, as a one-man business, selling equipment to small butcheries, on the Cape Town to Johannesburg route. Since our inception, we have grown exponentially to currently boast a team of highly qualified and experienced individuals, each bringing with them a spectrum of skills and expertise.

B.M.P.E is an Import and Export company that is currently recognised as Africa's leading supplier of new and refurbished food processing equipment, through its agency-relationships with a host of reputable brands. Over the past years, our business development strategies have focussed on the sustainable growth of our organisation, through strategic investment in new business development initiatives that will help uplift communities by creating jobs in the urban, rural and sub-rural communities.

We are a proudly South African company whose core focus is on the investment in the future growth of the country.



AFRICA'S PREFERRED LEADING SMART FOOD PROCESSING SOLUTIONS COMPANY



VISION

To help businesses achieve their goals through innovative technological solutions that are simple to adopt. We embrace the unique characteristics and culture of our clients' businesses to create solutions of high value and quality.



MISSION

Collaboratively designing and implementing solutions together with our clients that truly makes a difference. We are committed to growing with our customers by delivering greater business value through the alignment of technology, business processes, organisational structure and strategy.

The **B.M.P.E** team has grown significantly over the past 30 years, to build a solid business strategy that takes advantage of the many significant growth opportunities available in the Southern Africa region, whilst focusing on new business development and projects.

A proudly South African company, investing and expanding in new business development, enabling us to create more jobs whilst empowering communities and contributing to socio-economic growth.



BUSINESS OPERATIONS: SALES, PACKAGING & IMPORTS DIVISION

Africa's economy is transforming at a rapid rate, and we have kept up by offering turnkey solutions to create complete customised production lines. Our client footprint spans across Africa and with the support of our counterparts in Poland, Denmark, Italy and Germany, we supply renowned food processing machinery and equipment.

We service clients not only in the 7 provinces of South Africa but also in Botswana, Zambia, Lesotho, Swaziland, Zimbabwe, Malawi, Egypt and Nigeria to name but a few.

B.M.P.E provides integrated and diverse solutions such as:

- Abattoirs
- Butcheries
- Bakeries
- Supermarkets Groups
- Franchise Outlets
- Processing Plant

Our food processing equipment and supplies include the following services:

- Deboning
- Meat processing
- Recipe formulation
- Advanced technological information
- Production flow
- Legal understanding surrounding the business type





Additional services offered by B.M.P.E

- Service Level Agreements on a 12, 24 or 36 month option which guarantees the optimal functioning of the machines.
- Rent to own options, which allows the buyer the option to buy the machine after the rental period has ended.
- Rent to Trade in option, which allows the buyer to trade the old machine in for an upgraded version at the end of the lease period.

B.M.P.E specialises in complete production lines and refurbished equipment i.e:

- Ham, bacon and salami lines (including curing rooms) Forming , batter crumbing and frying
- Meat processing lines (polony, viennas, russians, etc) Defrosting and pasteurising systems
- Packing lines (vacuum, shrink tunnels, tray sealing) Blending solutions (vacuum, nitrogen, wet and dry blending etc.)
- Fresh cut meat lines (deboning lines and value added etc.)
- Hygiene/washing system (crate washers, pallet washers etc.)

BUSINESS OPERATIONS: PREVENTATIVEMAINTENANCE

Our preventative maintenance program covers a spectrum of maintenance to ensure prolonged life of the machine. Our highly skilled technicians will inspect a single unit or the entire range of B.M.P.E machinery. Proactively caring for your asset ensures that your machine lives a longer lifespan whilst optimizing the return on investment.





BUSINESS OPERATIONS: SPARES, CONSUMABLES & WAREHOUSING DIVISION

The Spares division remains the foundation for a dependable plant operation. Together with our customers we create a planned approach that satisfactorily matches effective inventory management.

A reactive approach can never be completely abandoned, but the core of successful inventory planning lies with the ability to avert future problems before they happen. We have a large volume of stock on hand at our Johannesburg and Cape Town premises to avert logistical delays from our overseas counterparts to reduce downtime.

We stock a variety of Lorenzo Barroso clips for all packaging needs.





PROJECTS & NEW BUSINESS DEVELOPMENT

B.M.P.E has spread its wings in the industry, with its new business development partners bringing to Africa a new and innovative concept.

This is a concept that has been tried and tested overseas. This futuristic solution sells directly to the public at wholesale prices passing the price benefit to the consumer. Our strategy will be to continue investing in the South African economy, this will have a direct impact on job creation for the lower level community.

Africa's economy is transforming at a rapid rate and we have to keep up. The base of the operation is in South Africa with the head office in Lanseria and a branch in Cape Town. Our Customer Experience strategy includes creating a base operation in each South African province and a few additional operations across the African Continent.





INDUSTRY & COMPETITOR OVERVIEW

The food processing industry consist of the preparation, mechanical processing, heating/defrosting, packaging, and cleaning, With our extensive geographical footprint B.M.P.E has the competitive edge in the market. Our client presence and infrastructure allows us to provide customised solutions for each client. Our diverse service offerings are strong work horses equipping the client for maximum output and minimum downtime, with strict compliance to the food industry requirements.

The new business development concept will define us as a cut above the rest. It is the niche that we have identified to provide the low- and middle-income consumer from rural, sub-rural, urban and sub-urban communities with a service by conveniently locating the project in taxi ranks, large construction sites, outside government buildings such as hospitals, courts, labour offices.





AFFILIATED AGENCIES

B.M.P.E boasts several affiliated agencies and counterparts all over the world who provide us with superior quality machinery and equipment.



NOMA/NOWICKI
Meat injectors, Ice Generators, Generators, Separators, Cooking Pots, Tumblers, Crate Washers, Grinders, Bowl Cutters, Cookers, Coolers.



KERRES
Universal Smoking and Cooking Systems, Smoke Generators, Cooking Systems, Baking and Roasting Systems.



STALAM
Radio Frequency & Microwave Heating



KOLBE FOODTEC
Meat Processing Equipment.



NOCK
Ice Flakers and Slicers. Derinders, Fish and Poultry Skinning Machines.



FOODLOGISTIK
Bacon Slicers, Dicers and Shredders.



HUBERT HAAS
Scalding, slaughtering and stunning systems.



LORENZO BARROSO
Clips and Loops, Clippers and Tiers, Spool Clips.



MACHINERY FOR THE FOOD INDUSTRY
GASER
Hamburger, Meatball, Croquetess etc. Machinery



High performance in packaging
UNIPACK
Packaging and Manufacturing Systems.



FRIMAQ
Industrial Packaging Machines



GESAME
Meat Grinders, Saws, Stuffers and Mixers.



GRAEF
Professional Cutting Technology made in Germany.



AVS AGRIC
Compact Abattoir & Meat Processing Solutions, Poultry and Abattoir.



FINOVA
A Wide Range of Projects, Machines and Specialized services in the Industry.



GRASSELLI
Cutting-edge solutions for the processing of fresh meat. Machines designed and built to obtain extreme cutting precision, high yields and easy to sanitise.



OUR CORPORATE CUSTOMERS

LYNCA MEATS



ESKORT

SPAR





THE WAY FORWARD

South Africa Fast Food Market Outlook-2026

"The South Africa fast food market size was valued at \$2.7billion in 2018 and is expected to reach \$4.9 billion by 2026, registering a CAGR of 7.9% from 2019 to 2026. South Africa is the largest foodservice market in the sub-Saharan Africa with a large and highly competitive hospitality industry. Despite negative impacts on several economic parameters of the country, the food service industry is expected to experience considerable growth during the forecast period. Similarly, the country has many domestic as well as international restaurant chains; thereby, fuelling the growth of the fast-food segment. This is attributed to increase in demand for different types of fast-food products from the target customers. According to Southern Africa Food Lab, over the past five years, there has been an increase in consumption of convenience food due to rise in availability of take-away vendors. As per their prediction, fast food items such as hamburgers, koftas, fried chips, and vetkoek, are expected to gain immense popularity and are anticipated to be consumed on a regular basis as part of the daily diet. Moreover, easy availability of fast-food products is anticipated to influence the cooking practices, that is, decrease the frequency of home cooking; thereby, increasing the dependency on fast food products." *Courtesy of Allied Market Research*



STALAM
Radio Frequency Equipment

B.M.P.E provides smart solutions to support fast food manufacture with our range of Radio Frequency Defrosting machines.





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